

# precast inc.®

## MAGAZINE

### PEOPLE & PRODUCTS

People & Products is a forum where NPCA members and nonprofit organizations can share information on new products, personnel promotions/acquisitions or service announcements concerning the precast concrete industry. Items are printed on a space-available basis. For possible inclusion, send your press releases and photos to NPCA. Attn: Precast Inc. magazine, 1320 City Center Drive Suite #200, Carmel, IN 46032 or email them to [rhyink@precast.org](mailto:rhyink@precast.org).

#### Smith-Midland celebrates 50th anniversary

Smith-Midland Corp., Midland, Va., is celebrating 50 years as a developer and producer of a wide variety of precast concrete products. In May, the company hosted festivities for the community, investors, customers and employees.

Founded in 1960 by David G. Smith as the Smith Cattleguard Co., the company began when its founder built the first concrete cattle guard for his father-in-law, who was tired of having to open and close the gate. The business started out as supplemental income to the family's 95-acre farm.

Half a century later, the company is now producing a wide array of precast concrete products that have been featured at high-profile events, including presidential inaugurations. Despite its humble beginnings, Smith-Midland has grown into a successful company that posted revenues of more than \$29 million last year, the most profitable year in its history.

For more information about Smith-Midland, visit [www.smithmidland.com](http://www.smithmidland.com).

